BlastOne Industrial Solutions

PROJECT JOURNEY

By following our process, you drive out risk in

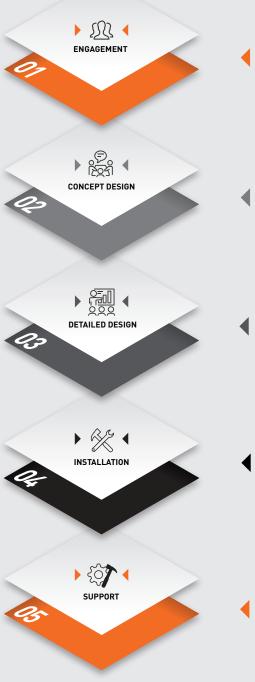








from <u>every</u> project. Which protects YOU, our valued customer, from committing to a project outside your scope, and guarantees a successful project - beginning to end.



ALIGNMENT + ENGAGEMENT

- 1. Team discussion to understand basic scope requirements, schedule demands, and financial realities
- 2. Costs analysis for budget alignment
- 3. Execute basic design agreement

CONCEPT DESIGN + BUDGETING

- 1. Development of written Basis of Design document
- 2. Create first level concept drawings
- 3. Compile budget document

DETAILED DESIGN + COSTING

- 1. Detailed design and engineering of mutually agreed solution
 - 2. Prepare full contract package with firm fixed pricing,
 - detailed equipment scope and construction documents
 - 3. Execute contract package for delivery

MANUFACTURING + INSTALLATION

- - 1. Manufacturing and purchasing of all approved equipment and engage all sub-trades
 - 2. Delivery and installation of equipment
 - 3. Commissioning of equipment and training of operators

AFTER SALES + TECHNICAL SUPPORT

- 1. Contract preventative maintenance with extended warranties
- 2. Vendor managed inventory of genuine spare parts
- 3. On-going recurrent operator and maintenance training

